

# Making a positive impact in Food & Beverage

## Grow your margins in the face of changing market conditions

At Brooklin Consulting, we work with industry leaders to help them overcome their unique business challenges, uncover their greatest opportunities, and achieve impactful results.

With over 30 years of industry experience, we have worked in food and beverage manufacturing facilities in Canada, the US and worldwide.

### How we do it

We can *guarantee* you will see measurable results for your business challenges. How do we make this claim?

At Brooklin Consulting we:

- Assess the current state, identifying revenue improvement and cost saving opportunities.
- Develop measurable goals and solutions.
- Implement improvements with your people.
- Sustain enhancements with a clear long-term strategy.

We use our *“Structured Approach”* to foster change, train staff and help generate profits. We will work with your team every step of the way to enable your people to achieve long-term sustainable improvements.

### Make a positive impact

Our highly qualified teams are experts at achieving tangible and measurable results for your company.

We are here to help you prosper. Let’s connect!

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### What matters most: results

Through measurable results, we ensure your success is ongoing throughout the project and well beyond.

Our projects are tied to clearly defined improvements.

- Annual improvements achieved are often **3:1 ROI**.
- Over **95%** of our clients experience better than forecasted improvements.
- **100%** of our clients have agreed to be references.

### What our clients have to say

We are proud to be a trusted consulting partner to the food and beverage industry.

Our clients include many well-known names.

- |                                   |                         |
|-----------------------------------|-------------------------|
| ▪ Bonduelle                       | ▪ Bonte Foods           |
| ▪ Cooke Aquaculture               | ▪ G.E. Barbour          |
| ▪ Clearwater Seafoods             | ▪ IMO Foods             |
| ▪ Pinty’s Delicious Foods         | ▪ John O’s Foods        |
| ▪ Apple Valley Foods              | ▪ Ganong Chocolates     |
| ▪ Golden Boy Foods                | ▪ Ocean Pier            |
| ▪ Okanagan Tree Fruit Cooperative | ▪ Adams & Knickle       |
| ▪ Freshwater Fish                 | ▪ Taste of Nature Foods |

*“The results are clear – we have achieved an annualized saving of \$3.5 Million which provides us with a ROI of 3:1.” - **Pinty’s Delicious Foods***

*“I am exceedingly satisfied with the quality of services provided, thoroughness of the deliverables and the results.” - **Bonduelle North America***

*“This project is one of the best things that ever happened to the Clam business. It has paid for itself many times over.” - **Clearwater Seafoods***